

June 9-11, 2005
Red Lion Hotel on 5th Avenue

Schedule of Events

All meeting space is located on the Third Floor except of the Vashon Board Room and Terrace Garden/Patio located on the Fifth Floor.

Wednesday, June 8, 2005

12:00 - 1:30 p.m. Board of Directors Luncheon

Terrace Garden Sponsored by Ryerss Farm for Aged Equines

1:30 - 5:00 p.m. Board of Directors Meeting

Vashon Board Room

Thursday, June 9, 2005

9:00 a.m. - 3:30 p.m. Best of Seattle City Tour

Meet in Lobby at 8:30 Sponsored by Conley Printing, LLC

7:00 - 9:00 p.m. Welcome Reception

Terrace Garden Patio Sponsored by Brown Printing Company

Friday, June 10, 2005

7:30 - 9:30 a.m. Registration

Emerald Foyer

8:00 - 9:30 a.m. Equine Industry Vision Award Breakfast

Emerald I Sponsored by Pfizer Animal Health

9:30 a.m. - 12:00 p.m. PhotoShop CS

Emerald II Guest Speaker: Brian Wood, Director of Training

Evolve Computer Graphics Training, Inc.

9:30 - 10:30 a.m. Advanced Web Sites

Bainbridge Guest Speaker: Susan Weiss, President, Net Tango

This session will focus on ideas for taking your web site to the next level. Learn about emerging web site technologies including: RSS News Feeds, Podcasting, Blogs and the latest trends with online advertising

and web site metrics.

9:30 - 4:30 p.m. AHP Resource Center and Lounge

Emerald III Sponsored by Farnam Companies, Inc.



Special Events

Best of Seattle City Tour Thursday, June 9, 2005

9:00 a.m.—3:30 p.m.

Attendees will learn why Seattle has been named one of America's most livable cities! Included in the tour are historic Pioneer Square, the International District, a drive over one of Seattle's two floating bridges, and a stop at the Hiram M. Chittenden Locks. You will have the opportunity to spend time at the Seattle Center and tour Seattle's most recognizable landmark, the Space Needle. Admission to the Observation Deck is \$13 per adult; \$6 per child age 4-13; and \$11 seniors age 65+.

The tour will stop at the Pike Place Market where attendees will enjoy lunch on your own and have time to shop and explore this fascinating area. Last but not least is a tour at Blowing Sands. Seattle has the second largest glass art culture in the world – second only to Venice, Italy! You will view the artist's blowing glass and have the opportunity to purchase some of the incredible works.

Cost per person for AHP members is complimentary and sponsored by Conley Printing, LLC. Cost per person for guests is \$39.

Welcome Reception Thursday, June 9, 2005

7:00 p.m.—9:00 p.m.

AHP members are invited to a reception sponsored by Brown Printing Company and hosted by Morgan Lightfoot. This is a wonderful opportunity for first-timers to meet fellow AHP members and for AHP friends to get reacquainted. Light snacks and hors d'oeuvres will be served.

Equine Industry Vision Award Breakfast

Friday, June 10, 2005

8:00 a.m.—9:30 a.m.

The 2005 Equine Industry Vision Award will be presented to an outstanding equine industry visionary. The Equine Industry Vision Award is sponsored by Pfizer Animal Health and presented by American Horse Publications.

Don't forget to pick up your seminar souvenir mug sponsored by Equine Resources International during registration prior to breakfast.

AHP World's Fair Friday, June 10, 2005

6:00 p.m.—10:00 p.m.

Transform yourself to the 1960's when the World's Fair was held in Seattle. 1960's dress is encouraged! Stroll our street fair complete with games of chance, meet 60's celebrities and more. Have a great time while we honor our 2005 Student Award Winner, Jessica Eissfeldt and runner-up, Christina Weese and raise money for the AHP Student Fund!

The evening events include the Silent Auction & Raffle, a reception sponsored by American Quarter Horse Association & AQHA Publications and a dinner buffet sponsored by Pfizer Animal Health.

Awards Presentations Saturday, June 11, 2005

6:00 p.m. —10:00 p.m.

A reception sponsored by Ariat International and Dover Saddlery is followed by the Awards Banquet and Presentations, sponsored by Quebecor World TPC Group. Breyer Animal Creations have provided the centerpieces. The highlight of the evening is the announcement of the winners in the 2005 AHP Awards Competition. Don't forget to pick up your copy of the Awards Program sponsored by Life Data Labs., Inc.

AHP turns 35

The seminar in Seattle kicks off the start of AHP's 35th anniversary year. To commemorate the event, a special lapel pin has been designed



by Barrie Reighter and sponsored by NAERIC. Lapel pins will be given to member attendees at registration on Friday.

10:30 - 11:00 a.m. Mid-Morning Break

Sponsored by Branch Smith Printing Resource Center

11:00 a.m. - 12:00p.m. Style Guide Workshop

Bainbridge Moderator: Connie Lechleitner

A discussion session to develop an equine publishing

industry Style Guide.

12:00 - 1:30 p.m. **Networking Luncheon** Emerald I Sponsored by Merial

1:30 - 4:30 p.m. Quark to InDesign

Emerald II Guest Speaker: Brian Wood, Director of Training

Evolve Computer Graphics Training, Inc.

1:30 - 3:00 p.m. Bainbridge

Freelancer/Publisher Workshop: Buying Text and Photography (Both New and Used)

Moderators: Jennifer Bryant and Audrey Pavia Panelists: Patrick Warczak, Freedom Health; Patty Lasko, Dressage Today; Bernard DeLierre, Horse Image Source; and Lauren Baker, Flying Changes

Magazine

The panel of editors and freelance contributors will

attempt to bridge the great divide.

3:00 - 3:30 p.m. Mid-Afternoon Break

Resource Center Sponsored by Platinum Performance

3:30 - 4:30 p.m. Web Sites 101

Bainbridge Guest Speaker: Susan Weiss President, Net Tango, Louisville, KY

> This session will cover the a step-by-step process of building a basis web site including: redesign/design considerations, do's and don'ts of graphic design, basic ingredients of engaging site visitors, web hosting, domain name registration, search engines and

advertising basics.

6:00 - 10:00 p.m. AHP World's Fair

Emerald I Benefits the AHP Student Fund

Student Award Reception

Sponsored by American Quarter Horse Association

and AQHA Publications

Student Fund Silent Auction & Raffle

Student Award Dinner Buffet Sponsored by Pfizer Animal Health

Saturday, June 11, 2005

7:30 - 9:00 a.m. **Emerald Foyer**

Registration

8:00 - 9:00 a.m. Breakfast

Emerald I Sponsored by BowTie, Inc.

9:00 - 9:45 a.m. 45 More Super Ideas in 45 Minutes

Moderator: Pat Trowbridge, BowTie, Inc. Emerald I Panelists: Brian Sosby, Equestrian Magazine;

Stephanie Church, The Horse; Mary Watts, HorseCity.com; Claudia Spanjaard, Arnd Bronkhorst

Photography

This fast-paced session is designed to provide attendees with a variety of successful and profitable ideas.

9:30 - 4:30 p.m. AHP Resource Center and Lounge

Emerald III Sponsored by Farnam Companies, Inc. 9:30 a.m. - 12:00 p.m.

Web Site Critiquing Sessions

Vashon, 5th Floor

15-minute sessions by reservation only Guest Consultant: Susan Weiss, NetTango

9:45 a.m. - 12:00 p.m.

Copyright Myths: Print, Electronic and Image

Emerald II

Guest Speaker: Milton C. Toby, JD

Perch & Toby

This session will address the basics of copyright and explore some of the most common misconceptions

about the law.

10:30 - 11:00 a.m. Resource Center

Mid-Morning Break

Sponsored by Western Horseman

11:00 - 12:00 p.m. San Juan/Whidbey **New Technology to Make Publishing Easier**

Guest Speaker: Al Bergstein

Enterprise Strategy Manager, Corporate Account Technical Management, Microsoft Corporation

12:00 - 1:30 p.m.

Luncheon

Emerald I

Sponsored by Publishers Press Come watch the incredible film that launched the

FISH! Philosophy movement

1:30 - 2:00 p.m. Emerald I

General Membership Meeting

and Election of Officers

2:00 - 3:00 p.m. San Juan/Whidbey

Small, But Mighty IV:

How To Educate Your Advertisers

Moderators: Dean Jacobson and Cheryl Erpelding

2:00 - 3:00 p.m. Bainbridge

Killer Leads and Corpus Delicti

Guest Speaker: Jim Whiting

Session focuses on what might be termed "Not Quite Ready for Prime Time," stories with useful information for readers but which require editorial polishing to

make them shine.

2:00 - 4:30 p.m. Vashon, 5th Floor **Web Site Critiquing Sessions**

15 minute sessions by reservation only

3:00 - 3:30 p.m. Resource Center Mid-Afternoon Break

Sponsored by Intervet

3:30 - 4:30 p.m. Bainbridge

Developmental Copy Editing and Fact Checking

Moderator: Kim Herbert, The Horse

Panelists: Dean Hoffman, Hoof Beats; Jennifer Bryant, USDF Connection; Cathy Laws, Primedia Equine

Network; Jim Whiting

Discussions on how to assign stories to get what you want, what happens if you don't get the story you assigned, leads, free-lance re-writes, helpful sources, how copy editors (should) cover your assets, fact

checking, and more.

3:30 - 4:30 p.m. San Juan/Whidbey Improving Your Media Kit

Moderator: Teresa Jascob Avery Equine Resources International

Panelists; Kate Riordan, Parelli Natural Horseman-

ship; Fred Minnick, Bader-Rutter

6:00 - 7:00 p.m.

Awards Reception

Emerald I

Sponsored by Ariat International and Dover Saddlery

7:00 - 10:00 p.m.

Emerald I

Awards Banquet Awards Presentations

Sponsored by Quebecor World TPC Group

Resource Center

The Horse By Northwest Seminar offers the AHP Resource Center, a networking and conference lounge with information center. Sponsored by Farnam Companies, Inc., the Resource Center is a gathering place for members to meet during the day for conversation or just to unwind. Member literature is distributed and sponsored coffee breaks are held in this room on both Friday and Saturday.

Shipping instructions to Red Lion.

- 1. SHIP TO ARRIVE NO EARLIER THAN MONDAY, JUNE 6, 2005.
- 2. ADDRESS PACKAGE:

American Horse Publications, June 7-11

ATTN: Christine Brune, Guest/ Jackie Lavallee, Event Manager Red Lion Hotel on 5th Avenue

1415 5th Avenue

Seattle, Washington 98101 Phone: 206-971-8026

- 3. INCLUDE COMPLETE RETURN **ADDRESS**
- 4. MARK NUMBER OF BOXES Ex: Box 1 of 1, Box 1 of 2, etc.

Attire

Seminar: Casual Comfort Awards Banquet: Casual Cocktail AHP World's Fair: 60s Fashion

First Timer?

Don't Forget to Bring

- Umbrella (hey, it's Seattle!)
- Jacket or sweater
- Camera
- Business cards
- Media kits
- Style guides
- Extra room in your suitcase for sponsor giveway items, purchases, promotional material and publications you will be bringing
- Copies of your publication (or ship to hotel)

Seminar Information

Chris Brune

American Horse Publications

49 Spinnaker Circle South Daytona, FL 32119 Phone (386) 760-7743 Fax: (386) 760-7728

E-mail: AHorsePubs@aol.com www.americanhorsepubs.org

Airport Transportation

GRAYLINE AIRPORT EXPRESS

Adult fare is \$8.50 one way or \$14 roundtrip. Children 2 – 12 years of age pay \$6.00 one way or \$10.00 round trip. **From the airport:** Ticket booth is at the

From the airport: Ticket booth is at the north and south ends of the baggage claim area. Guests purchase tickets there and take the bus to the downtown area. The nearest drop-off location is the Sheraton Hotel. Guests may ask bus driver to arrange for an airport connector to transport them to the Red Lion Hotel on 5th Avenue.

From Red Lion: Guests walk to the Sheraton Hotel. Tickets may be purchased from the bus driver. Our bellman can arrange for a connector to pick them up at our hotel and drop them at the Sheraton. This needs to be done 1 hour in advance

Grayline: (206) 626-6088 or

1-800-544-0739

Connector: (206) 255-7159

TAXICABS

From the airport: Cab fare ranges from \$26.00 to \$40.00 depending on traffic and time of day.

From the Hotel: City ordinance dictates

a flat rate of \$26.00

Orange Cab: (206) 522-8800 Yellow Cab: (206) 622-6500 Red Top (for vans) (206) 789-4949

INTERNATIONAL TRANSPORT

Provides 24 hour towncar and limousine service. Towncars are booked through the Bell Desk. The fare is \$30.00 plus gratuity from the airport to the Hotel. Towncars accommodate up to 4 people.

BLACKSTONE LIMO

Charge is \$75.00 for up to 4 people and \$85.00 for up to 6 people to and from the airport. Arrangements made through the Bell Desk 24 hours in advance. (206) 632-5800

toll free: 1-877-99limos

SHUTTLE EXPRESS

Reservations required at least 24 hours in advance

1 – 2 people \$21.25 4 people \$28.25 (425) 971-7000 1-800-487-7433

TERRENE TOURS

\$14.00 roundtrip or \$10.00 one way Reservations must be made at least 30 minutes in advance. (206) 325-5569

Hotel Headquarters

Red Lion Hotel on 5th Avenue Reservations: 800-504-3909 Check-in: 3:00 PM Check-out: 12:00 PM Cancellation Policy: 48 hours prior to 6 p.m. day of arrival. www.redlion.com

2005 Sponsors

American Horse Publications is grateful to the corporate member sponsors whose generosity and support help us to provide members with an educational and memorable experience.

Diamond Sponsors

Brown Printing Company Pfizer Animal Health

Platinum Sponsors

Merial
Publishers Press

Gold Sponsors

BowTie, Inc.
Conley Printing, LLC
Farnam Companies, Inc.
Quebecor World TPC Group

Silver Elite Sponsors

American Quarter Horse Association & AQHA Publications

Bronze Elite Sponsors

Ariat International Dover Saddlery Life Data Labs NAERIC

Bronze Sponsors

Appaloosa Horse Club/Appaloosa Journal
Branch Smith Printing
Breyer Animal Creations
Cowboy Publishing Group
Equine Resources International
Intervet, Inc
Platinum Performance, Inc.
Ryerss Farm For Aged Equines
Western Horseman

Sponsor Lottery

AHP has created a fun way to make sure members don't miss any of the sponsored events. Each Sponsor will be at their function to stamp your card. Attendees collect stamps on their Sponsor Card. On Saturday night, you will receive one raffle ticket for every stamp on your card. Miss one function, and you lose the opportunity to improve your chances to win special prizes to be raffled during the Awards Banquet. And you must be present to win.

One card per attendee.